



## MSPE CLIENT &amp; PARTNER REFERRALS

# Introduce a company that signs with us. Pick your reward.

You know the owners, directors and IT leads we would do good work for. Make the introduction, we close the engagement, and you choose how we thank you. Fair, small print on one page, nothing hidden.

## 01

### You introduce

A short email, WhatsApp message or three-way intro to a decision-maker at a company you know. We never contact them without your intro.

## 02

### We close

We run the demo, scope the work, write the proposal and sign the agreement. You stay informed; you are never asked to sell.

## 03

### You pick your reward

When their first invoice is settled, you choose cash credit on your account, or free months of service.

#### OPTION A · CREDIT

### 10% of first-year contract value, as credit on your MSPE invoices.

Applied automatically to your next invoices until it is used up. Capped at what you actually owe us, so it is a discount, not a payout.

#### OPTION B · SERVICE

### Two free months of your current MSPE service, added at the end of your contract.

Your service runs two months longer at the same terms. Useful when you have no outstanding balance to credit against. Transferable to another company in your group.

#### Who can refer

Current MSPE clients, former clients in good standing, and partners who have worked with us. Not employees of the company being introduced, and not people who already pitched us to that company. One reward per signed company.

#### How we behave

We never contact your introduction without your written go-ahead. We never name you to them without permission. We decline if there is a conflict with an existing MSPE account.

#### What qualifies

A new company signs a recurring MSPE service agreement (not a one-off fix) with a first-year value of at least USD 1,500, and settles the first invoice. Reward activates at that point and never before.

#### What we track

Your intros, their status, and the credit or free months owed to you, visible to you on request. Nothing to log into: one email from Maya when a reward is due.

## Have someone in mind right now?

Send Maya a one-line WhatsApp or email with their name, company and the best way to reach them. We take it from there and keep you informed at every step.

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